

INVESTMENT PROJECT

Project for attracting foreign investment enterprises to DMC (Digital Media City) in Seoul

2015-02-25

Sector

Creative Industries

Subsector

Others

Brief description of the business opportunity

Office area provided to foreign investment enterprises for their business expansion into Seoul(DMC)
Customized corporate services for successful business expansion in Korea

Brief description of the product/service

Integrated corporate support for foreign investment enterprises at DMC, Seoul (affordable office rentals, customized consulting, and support for marketing and staff hiring)

Brief description of the target market of the product/service

Enterprises which wish to expand its business into Korea(Seoul) and to establish new business model through cooperation with Korean enterprises

Brief description of the advantages of the company or cooperative to carry out the investment project

Closely located to the airport, making overseas business trips and receiving buyers simple
Incentives provided to foreign investment enterprises such as affordable office rental fees
Abundant opportunities for networking and exchanges with outstanding SMEs in Seoul

Brief description of the context of the investment opportunity

DMC is a M&E(Media/Entertainment) specialized cluster established by the Seoul Metropolitan Government. Many outstanding enterprises related to creative industries - which are regarded as the growth engine in the future - in Seoul are clustered in the DMC area. Foreign enterprises are encouraged to utilize such excellent business environment to expand their business into Korean market

More information about the investment project

Country

Republic of Korea

City/Area

Sangam(DMC), Seoul

Total amount of the investment project

US\$ N/A million

% of the Investment contributed by the company or cooperative submitting the project

N/A %

Minimum amount required from investor

US\$ N/A million

Payback period

N/A years

Purpose of the Investment

Encouraging outstanding foreign investment enterprises to advance into Seoul(DMC)

Destination of the Investment

N/A

Investment Project's stage of development**Type of public incentives available for the Investment Project**

Provision of office area and networking opportunities with Korean enterprises

Type of investor required

Enterprises incorporated in Korea

Preferred Investment mode

Incorporation in Korea

Information about the Company/Cooperative submitting the Investment Project**Project representative**

National public organization

Contact point

If you're interested in learning more about this project, send an email to jjunghee@sba.seoul.kr .

INVESTMENT PROJECT

Chungcheongbuk-Do Province, From Geographical Center to High-tech Industrial Center

2015-02-27

Sector

Technology

Subsector

Others

Brief description of the business opportunity

Chungcheongbuk-do(Chungbuk) is at the center of Korea and, based on its clean nature, is historically known as the center for culture and education. Today Chungbuk is becoming the center for high-tech industries such as biotech, pharma, semiconductor, solar, cosmetics, etc.

Brief description of the product/service

Osong Bioscience Complex, Ochang IT Complex, Jincheon Foreign Investment Zone, Chungbuk Free Economic Zone, etc

Brief description of the target market of the product/service

Foreign companies which are looking for a partnership for market expansion toward East Asia as well as an investment destination having excellent business environment and incentives

Brief description of the advantages of the company or cooperative to carry out the investment project

Chungbuk has the best traffic infrastructure with Korea's major expressways and an international airport. Above all, the Osong KTX(Korea's high-speed railroads) Station in Chungbuk is an only junction station in Korea which connects most major cities in two hours.

Chungbuk Provincial government, jointly with Korean government, is ready to help foreign investors start their business starting from site selection and administrative procedures to commercialization.

Brief description of the context of the investment opportunity

As the only national biotech industrial cluster, Osong in Chungbuk is the new center for bio, medical and pharmaceutical industry. There are national health authorities including KFDA, KNIH, and KHIDI, pharma/medical device/cosmetics companies, public/private R&D facilities, and venture comm center.

More information about the investment project

Country

Republic of Korea

City/Area

Cheongju(Osong, Ochang), Chungju, Jecheon, and 8 counties

Total amount of the investment project

US\$ million

% of the Investment contributed by the company or cooperative submitting the project

%

Minimum amount required from investor

US\$ million

Payback period

years

Purpose of the Investment**Destination of the Investment**

Chungcheongbuk-do Province

Investment Project's stage of development

Mid-Stage development

Type of public incentives available for the Investment Project

Free or low rent for land or facilities, tax holiday, subsidies for hiring and training, and cash grant

Type of investor required

Over 30% foreign share holdings and \$100,000 for Complex-type FIZ

Over \$30million of manufacturing for Independent-type FIZ

-> negotiable by investment amount for rent-fee and tax incentives

Preferred Investment mode

manufacturing, financial investment, service, tourism, etc.

Information about the Company/Cooperative submitting the Investment Project**Project representative**

National public organization

Contact point

If you're interested in learning more about this project, send an email to jmsohn@korea.kr, 82-43-220-3233 .

INVESTMENT PROJECT

Oil Hub

2015-03-09

Sector

Energy

Subsector

Oil

Brief description of the business opportunity

Ulsan, as the prime location for a new oil hub along with excellent petrochemical infrastructure and ports, is planning to become a Northeast Asian energy hub as well as one of the four petroleum logistics hubs in the world by building large scale oil storage and port facilities, reforming systems and regulations to vitalize petroleum logistics, and expanding its financial infrastructure.

Brief description of the product/service

(Total) Area: 906,000m²/ Storage Capacity: 28.4 million barrels/ Total cost: KRW1,937.7billion/ Berth Capacity: 7Berths/1buoy/Construction Period: 2010~2020

(1st phase) Area: 302,000m²/ Storage Capacity /: 9.9 million barrels cost: KRW766.6billion/ Berth Capacity:: 4Berths(50Kx2,30K,10K)/ Construction Period: 2010~2018

(2nd phase) Area: 2604,000 m²/ Storage Capacity: 18.5 million barrels/ Cost: KRW1,171.1billion/ 3Berths(200Kx3)/1buoy/ Construction Period: 2016~2020

Brief description of the target market of the product/service

A recent analysis found that, based on highly likely factors, such as China's growing consumption of transportation oil, the increasing flows of crude oil from the ESPO pipeline and of unconventional oil from the United States and growth in trade volume, potential demand for the Northeast Asia Oil Hub is expected to grow to 390-450 million barrels a year by 2020, and to 900-950 million barrels by 2040.

Brief description of the advantages of the company or cooperative to carry out the investment project

A sharp rise in oil demand and the diversification of oil supplies have led to growing demand for a new oil hub in the Northeast Asian region, and Ulsan, Korea provides the ideal environment for just that.

Brief description of the context of the investment opportunity

Northeast Asia, which accounts for 19% of the world's petroleum consumption, saw increasing petroleum consumption and transportation, and is searching for a new oil hub due to the changes in petroleum logistics.

More information about the investment project

Country

Republic of Korea

City/Area

Ulsan

Total amount of the investment project

US\$ million

% of the Investment contributed by the company or cooperative submitting the project

%

Minimum amount required from investor

US\$ million

Payback period

years

Purpose of the Investment**Destination of the Investment****Investment Project's stage of development****Type of public incentives available for the Investment Project****Type of investor required****Preferred Investment mode****Information about the Company/Cooperative submitting the Investment Project****Project representative****Contact point**

If you're interested in learning more about this project, send an email to .

INVESTMENT PROJECT

Mieum Foreign Investment Zone

2015-03-09

Sector

Manufacture

Subsector

Others

Brief description of the business opportunity

The Mieum Foreign Investment Zone is located at the center of Southeast industrial belt, which is the largest industrial region in Korea, and accounts for 45% of total automobile manufacturing and 90% of shipbuilding-related production within the country. The Mieum Foreign Investment Zone also benefits from excellent logistics infrastructure as it is closely located to the world's fifth largest container port, the Port of Busan.

Brief description of the product/service

Bio-energy, Auto parts, Mechatronics, Marine equipment, and other high-tech industry businesses

Brief description of the target market of the product/service

Manufacturing plants based in China and other Asian countries and R&D centers, etc.

Brief description of the advantages of the company or cooperative to carry out the investment project

Lease period: Up to 50 years (contract renewal in every 10 years)

Rent :approx. 1/100 of the sales price (*Rent will be waived in case of investments over \$5 million USD)

Brief description of the context of the investment opportunity

The Mieum Foreign Investment Zone is located in the Busan-Jinhae Free Economic Zone. It is designated as one of the four Part and Material Complexes in Korea.

More information about the investment project**Country**

Republic of Korea

City/Area

Busan

Total amount of the investment project

US\$ million

% of the Investment contributed by the company or cooperative submitting the project

%

Minimum amount required from investor

US\$ million

Payback period

years

Purpose of the Investment

Destination of the Investment

Business operation (e.g. factories)

Investment Project's stage of development

Business plan

Type of public incentives available for the Investment Project

Employment subsidy, exemption from national and local tax, and other supports

Type of investor required

1. Private enterprises / 2. Joint ventures with more than 30% of aggregate contribution or total share with voting rights of the foreign shareholders

Preferred Investment mode

Green Field.

* total (minimum) amount of investment: Within the amount of foreign investments equivalent to sales prices of the land in the year concerned

Information about the Company/Cooperative submitting the Investment Project

Project representative

National public organization

Contact point

If you're interested in learning more about this project, send an email to seonyoung82@korea.kr, +82 51 888 4461 .

INVESTMENT PROJECT

Installation of a 100 MW wind farm for electricity generation in Picún Leufú, province of Neuquén

2015-04-18

Sector

Energy

Subsector

Energy generation

Brief description of the business opportunity

PICÚN LEUFÚ is a project consisting in the installation of wind turbines in the province of Neuquén totaling 100 MW. This development will comprise 44 wind turbines of 2.3 MW each on 1,190 hectares of land owned by the province of Neuquén in the north-east of the city of Picún Leufú (30 km). This line will be connected to the grid network known as the National Interconnection System (SADI for its acronym in Spanish). The energy will be traded under a PPA between CAMMESA (the administering company of the Electric Wholesale Market) and the new generation supply. The average wind speed at 105-m height is 8.79 m/s with an expected net annual energy production of 314 GWh. Emissions of around 124,600 tons of CO₂ per year will be avoided.

Brief description of the product/service

PICÚN LEUFÚ consists in the installation of wind turbines totaling 100 MW. This wind farm will be connected to the SADI through the existing 132 KV Chocón-Piedra del Águila line.

Brief description of the target market of the product/service

The energy will be traded at the concessionaire's own risk and expense. There are different ways of obtaining long-term Power Purchase Agreement (PPAs) whereby generators of energy through renewable sources offer a certain energy volume at a specific US\$ fixed price per MWh. One possibility is through Resolution 108/11 which involves a PPA at a fixed cost between CAMMESA and a new generation offer, which prices being around 123 USD/MWh. Another possibility is through Energía Plus program, which mandates large industries to obtain new energy sources from the market. The third alternative is through self generation (distributed generation) where an energy generator uses its own production, selling any excess.

Brief description of the advantages of the company or cooperative to carry out the investment project

The project owner aims to expand local investments and attract foreign investments directed to generating activities with high multiplier effect, fostering technologic innovation, industry, trade and exports. To this end, the project owner relies on an important group of service companies, skilled workforce and natural resources related to the project. The project owner's experience is backed by the call on domestic and foreign investors in recent years. Since 2010, the project owner has been conducting measurements of the wind potential in 14 areas of the province of Neuquén.

Brief description of the context of the investment opportunity

The growing demand for energy in Argentina, at an average rate of 6%, requires supply to increase accordingly. In accordance with Law 26190, which regulates the use of renewable sources directed to electric energy generation, the

percentage of renewable energy is required to be 8% of the total generation by 2016. The current situation of the Electric Market supply –highly dependent on fossil fuels– as well as the constantly increasing prices allow expecting great potentiality in the development of new energy sources, and, therefore, the growth in its market. The province of Neuquén is endowed with excellent wind potential with average speeds exceeding 8 m/s and a logistics platform that allows companies to rely on all the services required and highly qualified workers.

More information about the investment project

Country

Argentina

City/Area

Picun Leufu, Neuquen

Total amount of the investment project

US\$ 192 million

% of the Investment contributed by the company or cooperative submitting the project

50 %

Minimum amount required from investor

US\$ 96 million

Payback period

5-10 years

Purpose of the Investment

New productive unit

Destination of the Investment

Machinery and Equipment. Civil and hydraulic works.

Investment Project's stage of development

Advanced development

Type of public incentives available for the Investment Project

Tax breaks, Technical assistance,
Financial facilities

Type of investor required

-

Preferred Investment mode

-

Information about the Company/Cooperative submitting the Investment Project

Project representative

National public organization

Contact point

If you're interested in learning more about this project, send an email to bapip@mrecic.gov.ar .

INVESTMENT PROJECT

Subida del Capo 75MW wind farm in the province of Neuquén.

2015-04-18

Sector

Energy

Subsector

Energy generation

Brief description of the business opportunity

SUBIDA DEL CAPO wind farm is a project consisting in the construction of a 75 MW wind farm which uses wind as a renewable source of primary energy. This development will comprise 25 wind turbines of 3 MW each on 740 hectares of land owned by the province of Neuquén in Subida del Capo (6 km from the city of Zapala). This line will be connected to the grid network known as National Interconnection System (SADI for its acronym in Spanish). The energy will be traded under a PPA between CAMMESA (the Administering Company of the Electric Wholesale Market) and the new supply generation. The average wind speed at 100 m height is 8.1 m/s with an expected net annual energy production of 269 GWh per year. Emissions of around 108,000 tons of CO₂ per year will be avoided.

Brief description of the product/service

SUBIDA DEL CAPO wind farm provides for the installation of wind turbines with a total capacity of 75MW. This wind farm will be connected to an existing line of 132 KV at 1km from the connection point which is connected to the SADI.

Brief description of the target market of the product/service

The energy will be traded by the concessionaire. There are different ways of obtaining long term Power Purchase Agreements (PPAs) whereby energy generators through renewable sources offer a certain energy volume at a fixed price of USD/MWh. One possibility is through Resolution 108/11 of the Secretariat of Energy, which involves a PPA at a fixed cost USD/MWh between CAMMESA, the Administering Company of the Electric Wholesale Market, and a new generation offer, with prices being around 123 USD/MWh. Another possibility is through Energía Plus program, which mandates large industries to obtain energy from new market sources. The fourth alternative is through self generation (distributed generation), where an energy generator uses its own production, selling any excess.

Brief description of the advantages of the company or cooperative to carry out the investment project

The project owner aims to expand local investments and attract foreign investments directed to generating activities with high multiplier effect, fostering technologic innovation, industry, trade and exports. To this end, the project owner relies on an important group of service companies, skilled workforce and natural resources related to the project. The project owner's experience is backed by the call on domestic and foreign investors in recent years. Since 2010, the project owner has been conducting measurements of the wind potential in 14 areas of the province of Neuquén.

Brief description of the context of the investment opportunity

The growing demand for energy in Argentina, at an average rate of 6%, requires supply to increase accordingly. In accordance with Law 26190, which regulates the use of renewable sources directed to electric energy generation, the

percentage of renewable energy is required to be 8% of the total generation by 2016. The current situation of the Electric Market supply –highly dependent on fossil fuels– as well as the constantly increasing prices allow expecting great potentiality in the development of new energy sources, and, therefore, the growth in its market. The province of Neuquén is endowed with excellent wind potential with average speeds exceeding 8 m/s and a logistics platform that allows companies to rely on all the services required and highly qualified workers.

More information about the investment project

Country

Argentina

City/Area

Zapala, Neuquen

Total amount of the investment project

US\$ 142 million

% of the Investment contributed by the company or cooperative submitting the project

50 %

Minimum amount required from investor

US\$ 71 million

Payback period

5-10 years

Purpose of the Investment

New productive unit

Destination of the Investment

Machinery and Equipment, Vehicles and Transport Equipment, Civil and electrical works.

Investment Project's stage of development

Advanced development

Type of public incentives available for the Investment Project

Tax breaks, Technical assistance, Financial facilities

Type of investor required

-

Preferred Investment mode

-

Information about the Company/Cooperative submitting the Investment Project

Project representative

National public organization

Contact point

If you're interested in learning more about this project, send an email to bapip@mrecic.gov.ar .

INVESTMENT PROJECT

ARROYITO III 186 MW wind farm in the province of Neuquén

2015-04-18

Sector

Energy

Subsector

Energy generation

Brief description of the business opportunity

ARROYITO III wind farm is a project consisting in the construction of a 186 MW power generation project in the province of Neuquén. The project will be developed in 5 consecutive stages. This development will comprise 62 wind turbines of 3MW each on 2100 hectares owned by the province of Neuquén in the east of the city of Cultral Co. The line will be connected to the Argentine Interconnection System (SADI for its acronym in Spanish), avoiding emissions of around 252,000 tons of CO2 per year. The energy will be traded through a Power Purchase Agreement (PPAs) between CAMMESA (the administering company of the Electric Wholesale Market) and the new generation supply. The average wind speed measured for 2 years at 60-m height is 7.91m/s with an expected net annual energy of 630 GWh.

Brief description of the product/service

The Arroyito III wind project will comprise 186 MW wind turbines. This wind farm will be connected to a 132 KV line to be installed between the farm's connection point and the division of the Arroyito-Plaza Huincul existing line.

Brief description of the target market of the product/service

The energy will be traded at the concessionaire's own risk and expense. There are three ways of obtaining long-term Power Purchase Agreement (PPAs) whereby generators of energy through renewable sources offer a certain energy volume at a specific US\$ fixed price per MWh. One possibility is through Resolution 108/11 which involves a PPA at a fixed cost between CAMMESA and a new generation offer, which prices being around 123 USD/MWh. Other possibility is through Energía Plus program, which mandates large industries to obtain new energy sources from the market. The third alternative is through self generation (distributed generation) where an energy generator uses its own production, selling any excess.

Brief description of the advantages of the company or cooperative to carry out the investment project

The project owner aims to expand local investments and attract foreign investments directed to generating activities with high multiplier effect, fostering technologic innovation, industry, trade and exports. To this end, the project owner relies on an important group of services companies, skilled workforce and natural resources related to the project. The project owner's experience is backed by the call on domestic and foreign investors during the last years. Since 2010, through the project owner, the wind potential is being measured in 14 areas in the province of Neuquén.

Brief description of the context of the investment opportunity

The growing demand for energy in Argentina, at an average rate of 6%, requires supply to increase accordingly. In accordance with law 26190, which regulates the use of renewable sources directed to electric energy generation, the percentage of renewable energy shall be 8% of the total generation by 2016. The current situation of the Electric

Market supply –highly dependent on fossil fuels- as well as the constantly increases prices allow expecting great potentiality in the development of new energy sources, and, therefore, the growth of its market. The province of Neuquén is endowed with an excellent wind potential with average speeds exceeding 8 m/s and a logistics platform that allows companies to rely on all the services required and highly qualified workers.

More information about the investment project

Country

Argentina

City/Area

Cutral Co, Neuquen

Total amount of the investment project

US\$ 267 million

% of the Investment contributed by the company or cooperative submitting the project

50 %

Minimum amount required from investor

US\$ 134 million

Payback period

5-10 years

Purpose of the Investment

New productive unit

Destination of the Investment

Machinery and Equipment, Vehicles and Transport Equipment, Electric and civil works.

Investment Project's stage of development

Advanced development

Type of public incentives available for the Investment Project

Tax breaks, Technical assistance, Financial facilities

Type of investor required

-

Preferred Investment mode

-

Information about the Company/Cooperative submitting the Investment Project

Project representative

National public organization

Contact point

If you're interested in learning more about this project, send an email to bapip@mrecic.gov.ar .

INVESTMENT PROJECT

Installation of a 50 MW wind farm for electricity generation in the Province of Neuquén

2015-04-18

Sector

Energy

Subsector

Energy generation

Brief description of the business opportunity

LA AMERICANA wind farm is a project consisting in the construction of a 50 MW wind farm in the province of Neuquén. The project will be developed in 2 consecutive stages. This development will comprise 25 wind turbines of 2 MW each on 520 hectares of land owned by the Province of Neuquén in the north of the city of Zapala (4 km). This line will be connected to the grid network known as the National Interconnection System (SADI for its acronym in Spanish). Emissions of around 64,500 tons of CO₂ per year will be avoided. The energy will be traded under a PPA between CAMMESA (the administering company of the Electric Wholesale Market) and the new generation supply. The average wind speed at 105-m height is 7.76 m/s with an expected net annual energy production of 161 GWh.

Brief description of the product/service

LA AMERICANA wind farm provides for the installation of wind turbines with a total capacity of 50 MW. The wind farm will be connected to a new 5-km line of 132 Kv between the farm's connection point and the existing transformer station in Zapala.

Brief description of the target market of the product/service

The energy will be traded by the concessionaire. There are several ways of obtaining long term Power Purchase Agreements (PPAs) whereby generators of energy through renewable sources offer a certain energy volume at a specific US\$ fixed price per MWh. One possibility is through Resolution 108/11 of the Secretariat of Energy, which involves a PPA at a fixed cost between CAMMESA, the Administering Company of the Electric Wholesale Market, and a new generation offer, with prices being around 123 US\$/MWh. This method represents advantages such as selling the total energy produced and obtaining priority in payment. The second possibility is through the Energía Plus program, which mandates large industries to obtain energy from new market sources. The third alternative is through self generation (distributed generation), where an energy generator uses its own production, selling any excess.

Brief description of the advantages of the company or cooperative to carry out the investment project

The project owner aims to expand local investments and attract foreign investments in activities with high multiplier effects, promoting technological innovation, industry, trade, and exports. The owner's experience is backed by the call on domestic and foreign investors in recent years. Since 2010, the project owner has been conducting measurements of the wind potential in 14 areas of the province of Neuquén.

Brief description of the context of the investment opportunity

The growing demand for energy in Argentina, at an average rate of 6%, requires supply to increase accordingly. In accordance with law 26190, which regulates the use of renewable sources directed to electric energy generation, the percentage of renewable energy is required to be 8% of the total generation by 2016. The current situation of the Electric Market supply –highly dependent on fossil fuels– as well as the constantly increasing prices allow expecting great potentiality in the development of new energy sources, and, therefore, the growth in its market. The province of Neuquén is endowed with an excellent wind potential with average speeds exceeding 8 m/s and a logistics platform that allows companies to rely on all the services required and highly qualified workers.

More information about the investment project

Country

Argentina

City/Area

Province of Neuquen

Total amount of the investment project

US\$ 94.5 million

% of the Investment contributed by the company or cooperative submitting the project

- %

Minimum amount required from investor

US\$ - million

Payback period

- years

Purpose of the Investment

-

Destination of the Investment

-

Investment Project's stage of development

Business plan

Type of public incentives available for the Investment Project

Tax breaks, Financial facilities.

Type of investor required

-

Preferred Investment mode

-

Information about the Company/Cooperative submitting the Investment Project

Project representative

Contact point

If you're interested in learning more about this project, send an email to bapip@mrecic.gov.ar .

INVESTMENT PROJECT

Multi-purpose real estate development in Puerto Madero, City of Buenos Aires

2015-04-18

Sector

Real Estate

Subsector

Real Estate

Brief description of the business opportunity

The project consists in a multi-purpose real estate development located in Dock 1 in Puerto Madero on the last plot available for construction, becoming an excellent investment opportunity. This project has been granted the "Best Mixed-use Architecture Award" by the International Property Awards in its annual ceremony held in Park Lane, London.

Brief description of the product/service

The project consists in 8 hectares of offices, studios, residences, two hotels, a spa, a heliport, green areas, amenities, parking lots and a shopping mall with a supermarket, fitness center and movie theaters.

Brief description of the target market of the product/service

The target market is local buyers of the ABC1 socioeconomic segment. The proximity to downtown, safety conditions, the large number of green areas and amenities are the main success factors for purchasing or investing in this development. In addition, this development meets the needs for safety and comfort of those families who moved to the suburban areas but want to return to the city. This project is a golden opportunity for investors looking for premium locations to protect their investment value.

Brief description of the advantages of the company or cooperative to carry out the investment project

The project owner is a company engaged in developing and marketing real estate projects. It has led different projects in the local market for many generations, gaining valuable experience throughout the years and continuing their long-lasting family tradition in the sector.

Brief description of the context of the investment opportunity

Puerto Madero's population is expected to increase in the next 5 years. This area has the highest per capita purchasing power in Buenos Aires. Reports on the stores and supermarkets' average bills confirm these facts. This development includes the first shopping mall in Puerto Madero, increasing real estate values and the number of business opportunities. Both the human and material resources required to carry out this project are easy to obtain and will be paid in local currency.

More information about the investment project

Country

Argentina

City/Area

Ciudad Autónoma de Buenos Aires

Total amount of the investment project

US\$ 220 million

% of the Investment contributed by the company or cooperative submitting the project

50 %

Minimum amount required from investor

US\$ 44 million

Payback period

2-5 years

Purpose of the Investment

Development of new products/services, Breaking into new markets in Argentina, Multi-purpose real estate development

Destination of the Investment

Land and Buildings, Working Capital, Multi-purpose real estate development

Investment Project's stage of development

Advanced development

Type of public incentives available for the Investment Project

Subsidised credits, Financial facilities

Type of investor required

-

Preferred Investment mode

-

Information about the Company/Cooperative submitting the Investment Project

Project representative

Private Company

Length of time in business

20 years

Annual sales of the Company/Cooperative

10-50 in US\$ millions

Percentage of annual sales derived from exports

1-10%

Number of employees

<50

Contact point

If you're interested in learning more about this project, send an email to bapip@mrecic.gov.ar .

INVESTMENT PROJECT

Bioethanol production from corn with the aim of becoming the largest bioethanol producer and exporter

2015-04-18

Sector

Energy

Subsector

Oil

Brief description of the business opportunity

Ethanol demand is on the rise and supply is insufficient as production levels fail to meet the rate of consumption growth. Additionally, countries are increasingly ambitious as to the target ethanol percentages required in fossil-fuel blends. This project responds to this growing demand by creating sustainable supply of renewable energy and feedstuff production. Revenues will be generated from selling ethanol and DDGS (Dried Distillers Grains with Solubles), with total annual sales of US\$ 300 million. The infrastructure, technology and facilities planned for the plant (raw materials storage, finished product, port terminals) will ensure an efficient production process, optimizing the company's profitability.

Brief description of the product/service

The plant will produce flammable, colorless ethanol (alcohol), with high octane rating (378.000 M3 per year). Ethanol use reduces the use of fossil fuels and greenhouse gas emissions. Ethanol production reduces dependency on fossil-fuel imports, strengthens rural economies, and adds value to production. Ethanol is used as an additive to create fuel blends, as an oxygenated solvent in paint; for coating and pharmaceutical product manufacturing; and for alcoholic beverage production. DDGS (Dried Distillers Grains with Solubles), a protein-rich coproduct containing the parts of the grain that are not used during the ethanol production process, i.e., germ, endosperm and fibers, which preserve the nutritive value (protein and phosphorus), is used as livestock feed for cattle. In the USA, up to 40% (dry) is used to complete cattle fattening, mainly as a corn substitute.

Brief description of the target market of the product/service

Worldwide demand for bioethanol is a result of the regulations mandating the use of fossil-fuel biofuel blends. As of 2010, Argentine law mandates that fuels be blended with up to 5% ethanol. By 2015, projected local market volume (5% blend) is estimated at 540,000 m3. In 2010, production met only 35% of the demand. Ethanol is produced by sugar engineers. The total production capacity is small and limited. The main buyers are oil companies. As to the foreign market, international demand has grown steadily over the past ten years, and is forecasted to more than double in volume in the following 12 years. Almost one-fifth of worldwide demand in 2010 was unmet: 15.36Mm3 (17%).

Brief description of the advantages of the company or cooperative to carry out the investment project

Our company has been spearheading renewable energy projects for several years. Although biofuels may not replace fossil fuels in their entirety, we believe that this project—like others with similar characteristics—offers an efficient and feasible alternative to help reduce environmental pollution. The project team is made up of professionals from multiple technical and commercial fields, with a strong background in the production process of bioethanol from grains. We

have already conducted a series of studies on the demand and supply logistics of ethanol and livestock feed (DDGS) consumption markets.

Brief description of the context of the investment opportunity

Worldwide growth in demand for energy and feedstuffs is a reality. This project is designed to address this demand by creating a sustainable supply of renewable energy and production of livestock feed with a vision of achieving a highly positive impact on the environment, the economy and society overall. Apart from ethanol, corn-based ethanol production produces as a by-product the main inputs for efficient feed production. Argentina, a major producer of corn, is the second largest exporter in the world. Another key component of this project is the added value to corn, benefitting the corn productive value chain as well as the national agro-industrial sector. Apart from raw materials, the project relies on the infrastructure and human resources required to become a large ethanol producer.

More information about the investment project

Country

Argentina

City/Area

Timbúes, Santa Fe,

Total amount of the investment project

US\$ 331 million

% of the Investment contributed by the company or cooperative submitting the project

15 %

Minimum amount required from investor

US\$ 282 million

Payback period

5-10 years

Purpose of the Investment

New productive unit

Destination of the Investment

Machinery and Equipment, Land and Buildings

Investment Project's stage of development

Business plan

Type of public incentives available for the Investment Project

Tax breaks

Type of investor required

-

Preferred Investment mode

-

Information about the Company/Cooperative submitting the Investment Project

Project representative

Private Company

Length of time in business

>20 years

Annual sales of the Company/Cooperative

2-5 in US\$ millions

Percentage of annual sales derived from exports

>50%

Number of employees

<50

Contact point

If you're interested in learning more about this project, send an email to bapip@mrecic.gov.ar .

INVESTMENT PROJECT

Development of a boutique wine hotel offering gastronomic services and wine-related activities

2015-04-18

Sector

Tourism and Gstronomy

Subsector

Hotels

Brief description of the business opportunity

The development of a wine hotel that offers gastronomic services and wine-related activities represents an excellent business opportunity. The history of Argentine wine is witnessing a favorable moment to develop real estate projects related to wine and tourism. This opportunity is also fueled by the establishment of important hotel chains in Mendoza (Hyatt, Sheraton, Diplomatic, Intercontinental) that make a difference in offering tourist services and contribute to the strategic marketing in the province. It is also important to take into account the growth of the existing wineries, which are improving their services and attention towards tourists and consumers.

Brief description of the product/service

The project involves the development of a wine hotel offering gastronomic services and wine-related activities in a vineyard setting. Tourists are mainly expected from Europe, the United States, Brazil and Mexico. The services are targeted at passengers in the ABC 1 category, i.e. high-end passengers looking for the finest in accommodation and services. The facilities are intended to be a boutique wine hotel offering an assortment of luxurious spa services such as sauna, massage and relax and rejuvenation therapies. The hotel will feature 15-25 suites and its own restaurant.

Brief description of the target market

Brief description of the target market of the product/service

The US market is deeply interested in wine and wine-related products, showing an upward trend in wine consumption. With substantial economic growth and improved lifestyle, Brazil has turned to wine consumption, imitating the US market, gathering 30,000,000 potential clients in the last five years. Grounded in a long-lasting tradition of wine consumption, Europe remains loyal to new tourism products. Mexico is new to the wine consumption market, but is likely to follow Brazil's evolution.

Brief description of the advantages of the company or

Brief description of the advantages of the company or cooperative to carry out the investment project

The company has 20 years' accumulated know-how as a receptive tour operator with highly qualified staff. The company has been awarded the ISO 9001 and IRAM Sector certificates. Costs of production are highly beneficial if compared with similar locations in the world. The company has vast knowledge of the strategic locations for the investment.

Brief description of the context of the investment opportunity

Currently, the price of the lands that can be useful for the project remain lower than in the international market. Further, the growing trend towards wine consumption worldwide has contributed to the exponential growth of the province of Mendoza throughout the last decade. Mendoza is a member of the Great Wine Capitals, a network of nine major global cities in both the northern and southern hemispheres sharing one asset: their internationally renowned wine regions. Mendoza boasts breathtaking mountain and valley landscapes, including the highest mountain in South America, the Aconcagua. Additionally, the number of international flights arriving in Mendoza, for example, São Paulo-Mendoza-São Paulo, will be increasing as from January 2012. With half of them remaining unexploited, Mendoza's lands, representative of a unique terroir, offer competitive prices at a worldwide level.

More information about the investment project

Country

Argentina

City/Area

Mendoza

Total amount of the investment project

US\$ 5 million

% of the Investment contributed by the company or cooperative submitting the project

25 %

Minimum amount required from investor

US\$ 3 million

Payback period

5-10 years

Purpose of the Investment

New productive unit

Destination of the Investment

Land and Buildings, Sales and Marketing

Investment Project's stage of development

Business plan

Type of public incentives available for the Investment Project

-

Type of investor required

-

Preferred Investment mode

-

Information about the Company/Cooperative submitting the Investment Project

Project representative

Contact point

If you're interested in learning more about this project, send an email to bapip@mrecic.gov.ar .

INVESTMENT PROJECT

Gas production facility to produce 50 tons/day of oxygen, nitrogen and argon.

2015-04-18

Sector

Manufacture

Subsector

Chemical

Brief description of the business opportunity

The business opportunity lies in the installation and start-up of a 50tons/day plant to produce oxygen, nitrogen and argon. The lack of local suppliers turns this project into an excellent investment opportunity. The plant will be located in the province of Mendoza where the prices can be lower than those offered by our competitors. Current prices per cubic meter (m3) are AR\$ 8.5 for oxygen; AR\$9.5 for nitrogen; and AR\$25 for argon, while the project owner will sell gases at an average price of AR\$7/m3. Profitability is expected to be around 10%.

Brief description of the product/service

The project involves the production and sale of oxygen, nitrogen and argon. Gaseous nitrogen can be produced and supplied in situ, providing a more efficient alternative from an operative and economic viewpoint. The gas will be sold fractionated in cylinders of different sizes or in bulk and placed into storage tanks.

Brief description.

Brief description of the target market of the product/service

Nitrogen is demanded by the wine, petrochemical and oil industries to be used as an inert gas. Oxygen is demanded by the health sector. Currently, public and private health facilities buy this product at a price that is higher than that estimated by the company. Argon will be distributed throughout the Cuyo region (comprised of the provinces of San Juan, San Luis and Mendoza) to manufacture tanks and equipment built with stainless steel or coal. In addition, these gases are used as oxidizing agents in cutting and welding of ferrous metals in industries such as glass, iron and steel, effluent treatment, product oxygenation, dairy, bakery and fruit. Currently, 90% of the market is in the hands of multinationals (Linde, Air Liquide, Prax and Indura).

Brief description

Brief description of the advantages of the company or cooperative to carry out the investment project

The company has been producing acetylene and selling gases in the Cuyo region since 2006. Furthermore, the company is staffed by professionals with a long standing history in the market, who are in constant training in management and safety. It also maintains ongoing contact with the government of Mendoza, which sponsors this project. One of the most outstanding aspects of the project owner is its deep knowledge of the Cuyo market and its close contact with its clients. The plant is located strategically near YPF refinery in the Luján de Cuyo industrial park which covers an area of 8,000 m² (86111 ft²).

Brief description of the context of the investment opportunity

Brief description of the context of the investment opportunity

The province of Buenos Aires concentrates the total production of oxygen, nitrogen and argon. Argon is not produced locally; therefore, it is imported and transported by road, increasing its value significantly.

More information about the investment project

Country

Argentina

City/Area

Lujan de Cuyo, Mendoza, Argentina

Total amount of the investment project

US\$ 17 million

% of the Investment contributed by the company or cooperative submitting the project

10 %

Minimum amount required from investor

US\$ 15.3 million

Payback period

5-10 years years

Purpose of the Investment

New productive unit, Increase of production capacity, Upgrading of existing products/services, Development of new products/services, Increase of market share(s), Breaking into new markets in Argentina.

Destination of the Investment

Machinery and Equipment, Vehicles and Transport Equipment, Sales and Marketing.

Investment Project's stage of development

Business plan

Type of public incentives available for the Investment Project

-

Type of investor required

-

Preferred Investment mode

-

Information about the Company/Cooperative submitting the Investment Project

Project representative

Contact point

If you're interested in learning more about this project, send an email to bapip@mrecic.gov.ar

INVESTMENT PROJECT

Development of a 4-star hotel complex with 80 rooms in Tigre, province of Buenos Aires

2015-04-18

Sector

Tourism and Gstronomy

Subsector

Hotels

Brief description of the business opportunity

The business opportunity consists in the construction of a 4-star hotel, including accommodation services, event space facilities and spa amenities in the district of Tigre, one of the main tourist and weekend destinations in the province of Buenos Aires. Tigre lies on the Parana Basin and is located 30 km (17 miles) off the city of Buenos Aires. It welcomes around 5 million visitors a year. This location is also strategic because important international companies are establishing in the north of Greater Buenos Aires, which guarantees corporate demand for accommodation and event venues. The insufficient accommodation capacity in Tigre turns this project attractive to investors. The occupancy rate is expected to average 35% during the first year, with an inter-annual 10% increase until reaching 80% of annual occupancy. Revenues from accommodation will be complemented with revenues from food & beverage sales, and from the use of the hotel's spa amenities and event venue facilities.

Brief description of the product/service

The hotel –fitted with 80 rooms, a restaurant for 60 costumers, a banquet hall for 250 people, and spa amenities– will be located over a land of 4,000 m² (43,056 ft²) in the city historic center. This will be the first project to ever combine architecture, technology and management for sustainability in Tigre.

Brief description of the target market of the product/service

The project seeks to capture the flow of corporate events of the multinational companies established in the Northern area of the province of Buenos Aires, as Tigre is the city of choice to host their events. Furthermore, the plan includes capitalizing the effect of tourism growth in the area. Tourist information offices have reported a 25% increase in visitors during 2011-2012. Investment in hotels and support services is significant. In 2007, Tigre had an availability of 360 beds, rising to 1,100 beds in 2010 (a 64.6% increase). Nevertheless, the current room availability is insufficient in periods of high demand.

Brief description of the advantages of the company or cooperative to carry out the investment project

This project is promoted by a group of outstanding professionals, including hotel administration experts, architects with extensive experience in the development of projects of this kind, as well as experts in communications, marketing and legal counseling. Furthermore, this project has been conceived on the basis of a sustainable philosophy of environmental development and business responsibility, based on environmentally-friendly growth. The implementation of energy-saving and energy-efficient technologies, as well as policies to foster and promote local production and trade (using local products as hotel inputs) will also

result in a reduction in operation costs, as well as benefits arising from incentives for companies committed to social responsibility.

Brief description of the context of the investment opportunity

Situated near the Parana River and the Parana Basin, in a tourist destination close to the major part of the Province's productive structure, the hotel's location is strategic. The Tigre municipality is active in the implementation of tourism promotion policies, with programs such as "Tigre todo el año" (Tigre all year round), which allows a regular tourist flow. In turn, the number of beds available is insufficient, which calls for different hotel projects. Factors such as Tigre's natural environment, historic center, strategic location (close to the City of Buenos Aires), infrastructure, efficient security, constant growth and services offered make Tigre a frontline tourist destination. Feasibility studies show that Tigre is a very attractive destination for tourists. Examples such as Nordelta district—an integral gate community comprised of approximately 20 neighborhoods and its own facilities – evidence the success potential of the real estate business in the area.

More information about the investment project

Country

Argentina

City/Area

Ciudad de Tigre, Buenos Aires, Argentina

Total amount of the investment project

US\$ 21 million

% of the Investment contributed by the company or cooperative submitting the project

- %

Minimum amount required from investor

US\$ - million

Payback period

- years

Purpose of the Investment

Increase of production capacity, Development of new products/services,
Breaking into new markets in Argentina

Destination of the Investment

Land and Buildings, Working Capital

Investment Project's stage of development

Business plan

Type of public incentives available for the Investment Project

Tax breaks, Technical assistance,
Investment reimbursement

Type of investor required

Subject to negotiation

Preferred Investment mode

-

Information about the Company/Cooperative submitting the Investment Project**Project representative****Contact point**

If you're interested in learning more about this project, send an email to bapip@mrecic.gov.ar .

INVESTMENT PROJECT

Development of a 4-star hotel complex with 80 rooms in Tigre, province of Buenos Aires

2015-04-18

Sector

Tourism and Gstronomy

Subsector

Hotels

Brief description of the business opportunity

The business opportunity consists in the construction of a 4-star hotel, including accommodation services, event space facilities and spa amenities in the district of Tigre, one of the main tourist and weekend destinations in the province of Buenos Aires. Tigre lies on the Parana Basin and is located 30 km (17 miles) off the city of Buenos Aires. It welcomes around 5 million visitors a year. This location is also strategic because important international companies are establishing in the north of Greater Buenos Aires, which guarantees corporate demand for accommodation and event venues. The insufficient accommodation capacity in Tigre turns this project attractive to investors. The occupancy rate is expected to average 35% during the first year, with an inter-annual 10% increase until reaching 80% of annual occupancy. Revenues from accommodation will be complemented with revenues from food & beverage sales, and from the use of the hotel's spa amenities and event venue facilities.

Brief description of the product/service

The hotel –fitted with 80 rooms, a restaurant for 60 costumers, a banquet hall for 250 people, and spa amenities– will be located over a land of 4,000 m² (43,056 ft²) in the city historic center. This will be the first project to ever combine architecture, technology and management for sustainability in Tigre.

Brief description of the target market of the product/service

The project seeks to capture the flow of corporate events of the multinational companies established in the Northern area of the province of Buenos Aires, as Tigre is the city of choice to host their events. Furthermore, the plan includes capitalizing the effect of tourism growth in the area. Tourist information offices have reported a 25% increase in visitors during 2011-2012. Investment in hotels and support services is significant. In 2007, Tigre had an availability of 360 beds, rising to 1,100 beds in 2010 (a 64.6% increase). Nevertheless, the current room availability is insufficient in periods of high demand.

Brief description of the advantages of the company or cooperative to carry out the investment project

This project is promoted by a group of outstanding professionals, including hotel administration experts, architects with extensive experience in the development of projects of this kind, as well as experts in communications, marketing and legal counseling. Furthermore, this project has been conceived on the basis of a sustainable philosophy of environmental development and business responsibility, based on environmentally-friendly growth. The implementation of energy-saving and energy-efficient technologies, as well as policies to foster and promote local production and trade (using local products as hotel inputs) will also

result in a reduction in operation costs, as well as benefits arising from incentives for companies committed to social responsibility.

Brief description of the context of the investment opportunity

Situated near the Parana River and the Parana Basin, in a tourist destination close to the major part of the Province's productive structure, the hotel's location is strategic. The Tigre municipality is active in the implementation of tourism promotion policies, with programs such as "Tigre todo el año" (Tigre all year round), which allows a regular tourist flow. In turn, the number of beds available is insufficient, which calls for different hotel projects. Factors such as Tigre's natural environment, historic center, strategic location (close to the City of Buenos Aires), infrastructure, efficient security, constant growth and services offered make Tigre a frontline tourist destination. Feasibility studies show that Tigre is a very attractive destination for tourists. Examples such as Nordelta district—an integral gate community comprised of approximately 20 neighborhoods and its own facilities – evidence the success potential of the real estate business in the area.

More information about the investment project

Country

Argentina

City/Area

Ciudad de Tigre, Buenos Aires, Argentina

Total amount of the investment project

US\$ 21 million

% of the Investment contributed by the company or cooperative submitting the project

- %

Minimum amount required from investor

US\$ - million

Payback period

- years

Purpose of the Investment

Increase of production capacity, Development of new products/services,
Breaking into new markets in Argentina

Destination of the Investment

Land and Buildings, Working Capital

Investment Project's stage of development

Business plan

Type of public incentives available for the Investment Project

Tax breaks, Technical assistance,
Investment reimbursement

Type of investor required

Subject to negotiation

Preferred Investment mode

-

Information about the Company/Cooperative submitting the Investment Project**Project representative****Contact point**

If you're interested in learning more about this project, send an email to bapip@mrecic.gov.ar .

INVESTMENT PROJECT

Development of a 3-star hotel in San Carlos de Bariloche, Patagonia Argentina

2015-04-21

Sector

Tourism and Gstronomy

Subsector

Hotels

Brief description of the business opportunity

The investment opportunity is the development of a 3-star hotel in the city of San Carlos de Bariloche, one of the main tourist destinations in Patagonia Argentina and South America. The success factors for this project lie in the increasing demand for hotels and the project owner's knowledge of the market. This investment opportunity offers annual profitability of 9%, doubling the annual profitability of similar real estate developments such as housing apartments, premises or offices, which offer 4% per year.

Brief description of the product/service

The project consists in a 3-star hotel with 110 double rooms overlooking the vast Nahuel Huapi Lake, strategically situated a few meters away from the so-called Civic Center, the picturesque and traditional must-visit point in Bariloche. The hotel will be managed by a specialized chain of hotels, which will be in charge of the operating and financial management of the business.

Brief description of the target market of the product/service

This project aims to the Argentine and Brazilian market, as well as the other countries in Latin America and Europe in general. The project owner is considered one of the tour operators with the greatest presence in Argentine and Brazilian cities, and it is the operator bringing the largest number of tourists to Bariloche. The project owner is also strong in outbound tourism to destinations such as Colombia, Chile and Europe. The youth travel market is also a target segment.

Brief description of the advantages of the company or cooperative to carry out the investment project

The project owner has a history of 35 years in the tourism sector in Argentina and Brazil. During the last 7 years, it has become the largest Argentine operator in bringing Brazilian tourists to Bariloche. Operating as travel agency in Buenos Aires, it keeps fluent commercial relation with the main hotel management in Argentina, and consequently, it has a vast knowledge of the strengths and weaknesses of the competitors

Brief description of the context of the investment opportunity

There is growing touristic-hotel demand in all Patagonia, especially in Bariloche, where there is an obviously unsatisfied demand for 3 and 4-star hotels in the downtown area of the city, according the survey on annual average occupation conducted by the Secretariat of Tourism in Bariloche.

More information about the investment project

Country

Argentina

City/Area

Bariloche, Río Negro, Argentina

Total amount of the investment project

US\$ 12.5 million

% of the Investment contributed by the company or cooperative submitting the project

1 %

Minimum amount required from investor

US\$ 0,575 million

Payback period

5-10 years

Purpose of the Investment

New productive unit.

Destination of the Investment

Machinery and Equipment, Land and Buildings, Intangible Assets (Patents, Licenses)

Investment Project's stage of development

Business plan

Type of public incentives available for the Investment Project

Technical assistance

Type of investor required

Financial investor

Preferred Investment mode

Equity

Information about the Company/Cooperative submitting the Investment Project

Project representative

Contact point

If you're interested in learning more about this project, send an email to bapip@mrecic.gov.ar .

INVESTMENT PROJECT

Completion of manufacturing facility for fabrication of wind turbine towers and installation of requ

2015-04-21

Sector

Manufacture

Subsector

Others

Brief description of the business opportunity

This is an investment project for the completion of a manufacturing facility and installation of equipment required for fabrication of wind turbine towers. Present initiative is being generated with the intention of participating in the official government policies encouraging a sustainable energy future as established by Law 26190 introduced in 2006. The strategic location of the industrial plant and expertise of existing labor force are remarkably competitive advantages that will contribute to the generation of future profits. Business success is based on standing public policies for the development of renewable power sources.

Brief description of the product/service

Final product: Wind tower steel structures. Dimensions: a) Height: 80 to 120 mts; b) Diameter: 4 mts; c) Steel Weight per Unit: approx. 230 T. Estimated Annual Production Rate: 60 to 80 towers. Product Development Status: 30%.The vast past experience of the plant in the fabrication of heavy steel components will represent the strongest protection barrier against potential competitors.

Brief description of the target market of the product/service

Final product is targeted mainly at wind farm developers. In addition to the sustainable energy public program and related regulations as mentioned above, there is an interesting growth scenario considering that present 0.23% renewable energy share in the domestic power demand is expected to be increased to 8% in the following 10 years compliant with the provisions of Decree 562/2009.

Brief description

Brief description of the advantages of the company or cooperative to carry out the investment project

The industrial plant promoting this project has been dedicated to the shipbuilding industry and heavy steel component fabrication since 1953. Sixty LR and NKK classed naval and commercial vessels (720,000 DWT) have been delivered to their Owners to date. Fabrication of heavy steel units include components for Hydroand Thermo-electric Power Stations, Pressure Vessels and Heat Exchangers for the oil industry and Railway Rolling Stock, large Marine Diesel Engines, etc. It holds ISO 9000 certification. Existing facilities :a) 1000 mt long/ 31 feet deep quay served by 1 off - Stationary Crane. Lifting capacity: 250 T; b) Steel Stock Yard. Storage capacity: over 20 000 T; c) 250 qualified welders.

Brief description of the context of the investment opportunity

Public encouragement policies established under the provisions of Law 26190 (2006) "Public Encouragement

Programme for the Use of Renewable Energy Sources in Electrical Power Production” and corresponding regulations create the most excellent conditions for business success and market development. Additionally, products of this type are mainly developed in northern European countries and resultant freight costs render their importation uneconomical when compared to local production.

More information about the investment project

Country

Argentina

City/Area

Ensenada, Buenos Aires, Argentina

Total amount of the investment project

US\$ 30.8 million

% of the Investment contributed by the company or cooperative submitting the project

50 - 75 %

Minimum amount required from investor

US\$ 8.9 million

Payback period

2-5 years

Purpose of the Investment

New productive unit

Destination of the Investment

Machinery and Equipment, Working Capital

Investment Project's stage of development

Advanced development

Type of public incentives available for the Investment Project

Tax breaks.

Type of investor required

Irrelevant

Preferred Investment mode

Irrelevant

Information about the Company/Cooperative submitting the Investment Project**Project representative**

Private Company

Length of time in business

years

Annual sales of the Company/Cooperative

in US\$ millions

Percentage of annual sales derived from exports

%

Number of employees**Contact point**

If you're interested in learning more about this project, send an email to bapip@mrecic.gov.ar .

INVESTMENT PROJECT

Installation of a shipyard for the building, repairing, assembling and welding of Panamax-size ships

2015-04-22

Sector

Manufacture

Subsector

Others

Brief description of the business opportunity

At present there is no shipyard with the capacity to repair Panamax-size vessels in Argentina. For this reasons, boats are tugged to Brazil for repair works. However, the large number of purchase orders placed with Brazilian shipyards by Brazilian companies makes them unavailable to repair Argentine ships. This venture will create a very good opportunity for the Argentine domestic market, as all grain and/or mineral cargoes for export are moved on this type of vessels, with around 150 of them stopping at Argentine ports.

Brief description of the product/service

The purpose of this venture is the building, repairing, assembling and welding of boats that navigate the Paraná-Paraguay waterway and the Southern Atlantic Ocean. The shipyard will be designed for ships of up to 305 m/1,000 ft in length and a beam of 33.5 m/110 ft. The shipyard will employ a crew of 200 workers split between two shifts. Estimates suggest that around 30 barges and 1 tugboat will be built every year and a half. Annual revenue is expected to be US\$ 26 million.

Brief description of the target market of the product/service

Boats navigating along the Parana-Paraguay waterway and through the Río de la Plata (Argentina-Uruguay), as well as passenger ships, which make over 150 stops along the Río de la Plata every year.

Brief description of the advantages of the company or cooperative to carry out the investment project

The company has 25 years' experience in the shipbuilding industry. It is a member of the Argentine Federation of Naval Industry (FINA, for its acronym in Spanish) and the Argentine Naval Industry Chamber (CINA for its acronym in Spanish). It is also a member of the Industrial Union for the Avellaneda District (UIA, for its acronym in Spanish) and the Hellenic-Argentine Chamber of Industry and Commerce. Furthermore, the company has been authorized by the Argentine Naval Prefecture, and has signed agreements for personnel training with the Ministry of Employment and the Union of Naval Workers.

Brief description of the context of the investment opportunity

Currently an important volume of cargo is handled for the export market: soy from Paraguay and minerals from Bolivia (by Jindal Group, the engineering company) and from Brazil (by Vale Do Rio Doce, the mining company). Additionally, it is expected that high volumes of mineral cargoes will be handled until 2020.

More information about the investment project

Country

Argentina

City/Area

Campana/Zarate, Buenos Aires, Argentina

Total amount of the investment project

US\$ 30 million

% of the Investment contributed by the company or cooperative submitting the project

0 %

Minimum amount required from investor

US\$ - million

Payback period

5-10 years

Purpose of the Investment

Development of new products/services, Breaking into new foreign markets

Destination of the Investment

Machinery and Equipment, Vehicles and Transport Equipment, Land and Buildings, Information and Communications technology, R&D and innovation activities, Intangible Assets (Patents, Licenses), Sales and Marketing

Investment Project's stage of development

Business plan

Type of public incentives available for the Investment Project

Tax breaks, Subsidised credits.

Type of investor required

-

Preferred Investment mode

-

Information about the Company/Cooperative submitting the Investment Project

Project representative

Private Company

Length of time in business

years

Annual sales of the Company/Cooperative

in US\$ millions

Percentage of annual sales derived from exports

%

Number of employees

Contact point

If you're interested in learning more about this project, send an email to bapip@mrecic.gov.ar .

INVESTMENT PROJECT

Installation of a 50 MW wind farm in Dolavon, province of Chubut

2015-04-22

Sector

Energy

Subsector

Others

Brief description of the business opportunity

DOLAVON is a project consisting in the construction of a 50 MW wind farm in the province of Chubut. The project provides a unique and profitable opportunity for investors, as it offers the possibility to obtain a 15-year PPA, with payments of around US\$ 105 per MW/h produced –which are among the highest in the region–, as well as incentives such as tax breaks available under promotion laws. The farm location is a plus, as it will be installed in one of the regions with the highest yield in the world.

Brief description of the product/service

The Dolavon project involves a wind farm for electricity generation, which will be integrated to the Electric Wholesale Market. It will cover 1,190 hectares; it will have access to Provincial Road No. 10, and be located 85 km from the city of Trelew, 165 km. from the port of Puerto Madryn, and 25 km from the Ameghino-Patagonia line of 132kV. There are no interferences in the facilities. Winds have been measured at 40 meters, 60 meters and 80 meters since February 2008 under the supervision, advice and certification of GL Garrad Hassan. According to these measurements, the long-term estimated annual average speed is 8.22 m/s (IEC 2), with the potential to install 50 MW of wind power.

Brief description of the target market of the product/service

The energy obtained will be supplied to the Wholesale Electric Market. Under Resolution 108/11, Argentina's Secretariat of Energy authorized PPAs between the Electric Wholesale Market and generators of energy through renewable sources for a term of up to 15 years and payments in US Dollars. This guarantees the sale of the total energy produced.

Brief description of the advantages of the company or cooperative to carry out the investment project

The project owner is an innovative company in terms of sustainable energy projects. Along with its subsidiaries, in recent years it has emerged as one of the main investing groups in the new electric infrastructure of Argentina. Currently, it is engaged in the electricity generation market, both from renewable and non-renewable sources. Furthermore, the project owner is a natural gas trader. At present, it supplies 270 MW of conventional thermal power and 77.4 MW of installed wind power. It is building the first 50 MW module of the Madryn wind farm. Its background includes the successful Rawson wind project, operative since January 2002, which was executed within budget and schedule.

Brief description of the context of the investment opportunity

The growing demand for energy in Argentina –at an average annual accumulated rate of 5%-6% over the past

10 years– requires supply to increase accordingly. In accordance with Law 26190, which regulates and promotes the use of renewable sources for electric energy generation, the percentage of renewable energy is required to be 8% of the total generation. The characteristics of this project in terms of capacity factor, geographic location (near the grid network and the port, which will be used as a hub to handle the wind turbines) make it a very attractive opportunity for investors.

1

More information about the investment project

Country

Argentina

City/Area

DOLAVON, Chubut, Argentina

Total amount of the investment project

US\$ 110 million

% of the Investment contributed by the company or cooperative submitting the project

1-10 %

Minimum amount required from investor

US\$ 104 million

Payback period

5-10 years

Purpose of the Investment

New productive unit

Destination of the Investment

Machinery and Equipment, Land and Buildings, Working Capital

Investment Project's stage of development

Business plan

Type of public incentives available for the Investment Project

Tax breaks, Investment reimbursement

Type of investor required

-

Preferred Investment mode

-

Information about the Company/Cooperative submitting the Investment Project

Project representative

Contact point

If you're interested in learning more about this project, send an email to bapip@mrecic.gov.ar .

INVESTMENT PROJECT

Alto Valle 100 MW wind farm

2015-04-23

Sector

Energy

Subsector

Energy generation

Brief description of the business opportunity

The ALTO VALLE Wind Farm is a 100 MW power generation project. The energy generated by this farm is expected to be connected to the Argentine Interconnection System (SADI for its acronym in Spanish). The net product is expected to be 374,00 GWh, avoiding emissions of 150,000 tons of CO₂ per year. Power Purchase Agreements (PPAs) can be obtained in any of 4 manners. The current situation of the electricity market is characterized by increasing power consumption and trade deficit in its supply. Indeed, National Law 26190 establishes that the energy produced from renewable sources shall be at least 8% of the total generation

Brief description of the product/service

The ALTO VALLE WIND FARM is a 100 MW power generation project that uses wind as renewable source of primary energy. This development will comprise fifty 2MW wind turbines on 2014 hectares of land in the city of Villa El Chocón, province of Neuquén. The energy generated by the Alto Valle Wind Farm is expected to be transmitted to the SADI, avoiding emissions of 150,000 tons of CO₂ per year. This wind farm will be connected to a 132 kV line running across the land. The project also involves the construction of a new transformer station in that location. The annual net energy production is expected to be 374 GWh. This estimate has been validated by international consultants.

Brief description of the target

Brief description of the target market of the product/service

There are four ways of obtaining long term Power Purchase Agreements (PPAs) attractive for the wind sector: one of them is through tender offers whereby generators of energy from renewable sources bid a specific volume at a specific price per MWh generated. The successful PPAs under the GENREN program (2009) range from 120 and 135 USD/MWh. Other possibility is through Resolution 108/11 of the Secretariat of Energy, which involves a PPA at a fixed cost between CAMMESA, the Administering Company of the Electric Wholesale Market, and a new generation offer, with prices being around 123 USD/MWh. The third possibility is through the Energía Plus program, which mandates large industries to obtain energy from new market sources to cover their demands of energy exceeding the 2005 demand. The fourth alternative is through self generation (distributed generation), where an energy generator uses its own production, selling any excess.

Brief description of the advantages of the company or cooperative to carry out the investment project

For more than 16 years, the project owner has been developing projects based on renewable sources of energy regardless of the type of technology to be used. The company's staff is composed of more than 200 professionals distributed in Germany, France, Spain, Belgium, Ireland, Britain, Bulgaria, Argentina and Uruguay. An expansion of its activities to other European and Latin American countries is planned. The company is one of

the most successful developers in the world, with projects representing more than 150-200 million of Euros per year. Not only does the company administrate its own wind farms from start-up but it also carries out the trading and technical management of stations on behalf of international operators. The project owner administers 450 wind turbines and 4 biogas plants in Europe, having built more than 550 MW wind farms as of January 2012. In Argentina, it boasts a portfolio of 8 projects at different stages of development, including ready-to-build projects.

Brief description of the context of the investment opportunity

The Argentine electricity market needs a change in the composition of its energetic structure. Currently, the energy offer is mainly supplied by thermal generation. Only 3% of the total energy is generated by renewable sources, 10% of which comes from wind generation. The current situation of the electricity market is characterized by growing power consumption and a trade deficit in its supply. In 2010, it was necessary to import 2000 GWh to supply the local market. In accordance with Law 26190, the percentage of renewable energy shall be less than 8% of the total generation by 2016, and wind energy is one of the newest generation sources to be included into the market thanks to its technologic development. ENARSA and the government awarded 725 MW to wind energy projects through the GENREN program in 2010. New laws to facilitate the building and start-up of wind farms are expected.

More information about the investment project

Country

Argentina

City/Area

Villa El Chocón, Neuquen, Argentina

Total amount of the investment project

US\$ 210 million

% of the Investment contributed by the company or cooperative submitting the project

1-10 %

Minimum amount required from investor

US\$ 105 million

Payback period

5-10 years

Purpose of the Investment

New productive unit

Destination of the Investment

Machinery and Equipment

Investment Project's stage of development

Advanced development

Type of public incentives available for the Investment Project

Tax breaks, Subsidised credits, Direct subsidy, Technical assistance, Financial facilities, Investment reimbursement

Type of investor required

Financial investor

Preferred Investment mode

Equity

Information about the Company/Cooperative submitting the Investment Project**Project representative****Contact point**

If you're interested in learning more about this project, send an email to bapip@mrecic.gov.ar .